

## NORTHEAST FRONTIER RAILWAY

NO.S/SALES/2011/G/01

DATE: 01/02/2012

Subject: - **Bulletin On Sales Management**

(1) Please find enclosed herewith the details of Scrap for the year, 2011-12.

Sale target for the current year (2011-12) has been fixed by Railway Board at Rs.126 Crores.  
The sale figure for 2010-11 and 2011-12 as under -

(R in crores)

Total sale (2010-11)	Last year cum. Sale upto the end of January' 11	Cum. Sale for 2011-12	Closing balance in hand for 2011-12
<b>83.78</b>	<b>59.37</b>	<b>59.01</b>	<b>16.11</b>

(2) Bulletin On Sales Management has been uploaded in the Internet at site [www.nfrstores.com](http://www.nfrstores.com) on 01/02/2012.

COS

Secy. To GM For kind information of GM  
AGM/ N.F.Railway  
PCE, CME, CTE, CAO/CON, COS/CON  
ALL DRMs

**SCRAP DISPOSAL, 2011-2012**  
(AS ON 31.01.2012)

**A. PROGRESS**

(R IN CRORES)

RLY. BOARD TARGET (1)	PROPORTIONATE TARGET UP TO Jan'2012 (2)	VALUE OF MATERIALS SOLD (2011-12) (3)	ESTIMATED VALUE OF SCRAP IN HAND (4)	REMARKS (5)
126	100.8	42.55	16.11	

**B. BREAK UP OF COL.4 (TABLE A)**

CATEGORY OF SCRAP	OPEN LINE	CON. ORGN	TOTAL	AV. RATE (in R)	TOTAL EST. VALUE (R in Crs.)
RAIL	3616 MT	2041 MT	5657 MT	16000 PER MT	9.05
P-WAY	1414 MT	3025 MT	4439 MT	15000 PER MT	6.66
DEPOT FERROUS	70 MT	0 MT	70 MT	15000 PER MT	0.11
DEPOT NON FERROUS	0 MT	0 MT	0 MT	30000 PER MT	0
WAGONS	8 (8WU)	0 (8WU)	8 (8WU)	200000 EACH	0.16
COACH	2 (8WU)	0 (8WU)	2 (8WU)	200000 EACH	0.04
LOCOS	0	0	0 (8WU)	500000 EACH	0
OTHERS	57 MT	0 MT	57 MT	15000 PER MT	0.09
DIRTY OIL	0 LTR	0 LTR	0 LTR	5 PER LTR	0
<b>TOTAL</b>	<b>5157 MT</b>	<b>5066 MT</b>	<b>10223 MT</b>		<b>16.11</b>

**C. AUCTION PROGRAMME FOR FEBRUARY'12(PERIOD FOR 2011-12)**

Date	Place
08/02/2012	PNO Stores Depot
13/02/2012	NJP Stores Depot
24/02/2012	BLST Stores Depot

Arising and Disposal of P. Way materials during 11-12 in MT as on 31/01/2012																	
Div/ TARGET	Type		OB	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Total	Unsold
TSK/ 16000	RAIL	Arising	0	0	0	410	0	22	556	112	92	376	258			1826	497
		Disposal		0	0	0	0	410	0	220	381	0	318			1329	
	CAST	Arising	0	0	0	66	100	1304	879	85	385	30	645			3494	237
		Disposal		0	0	0	0	166	1790	393	85	0	823			3257	
	OTHER	Arising	0	0	0	234	57	56	373	91	473	62	101			1447	95
		Disposal		0	0	0	0	291	64	365	324	0	308			1352	
	<b>Tot Arising TSK</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>710</b>	<b>157</b>	<b>1382</b>	<b>1808</b>	<b>288</b>	<b>950</b>	<b>468</b>	<b>1004</b>	<b>0</b>	<b>0</b>	<b>6767</b>	<b>829</b>
	<b>Tot Disposal TSK</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>867</b>	<b>1854</b>	<b>978</b>	<b>790</b>	<b>0</b>	<b>1449</b>	<b>0</b>	<b>0</b>	<b>5938</b>	
LMG/ 5714	RAIL	Arising	0	28	511	286	377	68	271	424	204	30	1049			3248	1260
		Disposal		28	511	27	636	68	12	461	23	222	0			1988	
	CAST	Arising	0	0	0	6	398	12	7	128	58	18	3			630	79
		Disposal		0	0	0	404	12	0	7	128	0	0			551	
	OTHER	Arising	0	0	35	14	34	196	61	35	111	19	283			788	355
		Disposal		0	35	0	48	196	26	35	55	22	16			433	
	<b>Tot Arising LMG</b>		<b>0</b>	<b>28</b>	<b>546</b>	<b>306</b>	<b>809</b>	<b>276</b>	<b>339</b>	<b>587</b>	<b>373</b>	<b>67</b>	<b>1335</b>	<b>0</b>	<b>0</b>	<b>4666</b>	<b>1694</b>
	<b>Tot Disposal LMG</b>		<b>0</b>	<b>28</b>	<b>546</b>	<b>27</b>	<b>1088</b>	<b>276</b>	<b>38</b>	<b>503</b>	<b>206</b>	<b>244</b>	<b>16</b>	<b>0</b>	<b>0</b>	<b>2972</b>	
RNY/ 1600	RAIL	Arising	0	0	0	112	0	77	0	0	0	440	274			903	714
		Disposal		0	0	112	0	77	0	0	0	0	0			189	
	CAST	Arising	0	0	0	0	0	0	0	0	0	5	11			16	16
		Disposal		0	0	0	0	0	0	0	0	0	0			0	
	OTHER	Arising	0	0	0	65	0	0	131	0	0	109	139			444	211
		Disposal		0	0	65	0	0	0	131	0	37	0			233	
	<b>Tot Arising RNY</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>177</b>	<b>0</b>	<b>77</b>	<b>131</b>	<b>0</b>	<b>0</b>	<b>554</b>	<b>424</b>	<b>0</b>	<b>0</b>	<b>1363</b>	<b>941</b>
	<b>Tot Disposal RNY</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>177</b>	<b>0</b>	<b>77</b>	<b>0</b>	<b>131</b>	<b>0</b>	<b>37</b>	<b>0</b>	<b>0</b>	<b>422</b>		
APDJ/ 2800	RAIL	Arising	0	0	0	383	55	0	286	26	0	341	548			1639	683
		Disposal		0	0	38	400	0	65	90	0	21	342			956	
	CAST	Arising	0	0	21	16	2	0	0	0	0	0	0			39	0
		Disposal		0	0	7	32	0	0	0	0	0	0			39	
	OTHER	Arising	0	0	20	87	106	0	88	82	0	206	323			912	346
		Disposal		0	0	34	179	0	61	0	0	86	206			566	
	<b>Tot Arising APDJ</b>		<b>0</b>	<b>0</b>	<b>41</b>	<b>486</b>	<b>163</b>	<b>0</b>	<b>374</b>	<b>108</b>	<b>0</b>	<b>547</b>	<b>871</b>	<b>0</b>	<b>0</b>	<b>2590</b>	<b>1029</b>
	<b>Tot Disposal APDJ</b>		<b>0</b>	<b>0</b>	<b>79</b>	<b>611</b>	<b>0</b>	<b>126</b>	<b>90</b>	<b>0</b>	<b>107</b>	<b>548</b>	<b>0</b>	<b>0</b>	<b>1561</b>		
KIR/ 1960	RAIL	Arising	0	0	90	285	10	34	392	405	295	43	463			2017	462
		Disposal		0	0	0	385	34	305	141	0	348	342			1555	
	CAST	Arising	0	0	0	33	0	0	0	0	0	0	84			117	75
		Disposal		0	0	0	33	0	0	0	0	0	9			42	
	OTHER	Arising	0	0	24	130	24	35	113	93	187	78	9			693	0
		Disposal		0	0	0	178	35	85	31	0	147	217			693	
	<b>Tot Arising KIR</b>		<b>0</b>	<b>0</b>	<b>114</b>	<b>448</b>	<b>34</b>	<b>69</b>	<b>505</b>	<b>498</b>	<b>482</b>	<b>121</b>	<b>556</b>	<b>0</b>	<b>0</b>	<b>2827</b>	<b>531</b>
	<b>Tot Disposal KIR</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>596</b>	<b>69</b>	<b>390</b>	<b>172</b>	<b>0</b>	<b>495</b>	<b>568</b>	<b>0</b>	<b>0</b>	<b>2290</b>		
	<b>Tot Arising O/L</b>		<b>0</b>	<b>28</b>	<b>701</b>	<b>2127</b>	<b>1163</b>	<b>1804</b>	<b>3157</b>	<b>1481</b>	<b>1805</b>	<b>1757</b>	<b>4190</b>	<b>0</b>	<b>0</b>	<b>18213</b>	<b>5030</b>
	<b>Tot Disposal O/L</b>		<b>0</b>	<b>28</b>	<b>546</b>	<b>283</b>	<b>2295</b>	<b>1289</b>	<b>2408</b>	<b>1874</b>	<b>996</b>	<b>883</b>	<b>2581</b>	<b>0</b>	<b>0</b>	<b>13183</b>	
CON/ 15410	RAIL	Arising	0	0	0	101	305	426	614	368	717	1713	1668			5912	2041
		Disposal		0	0	101	0	429	807	84	274	198	1978			3871	
	CAST	Arising	0	0	0	77	142	0	99	2	0	0	79			399	0
		Disposal		0	0	77	0	142	99	0	2	0	79			399	
OTHER	Arising	0	0	0	255	0	386	613	591	624	983	3221			6673	3025	
	Disposal		0	0	255	0	41	323	612	593	217	1607			3648		
	<b>Tot Arising CON</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>433</b>	<b>447</b>	<b>812</b>	<b>1326</b>	<b>961</b>	<b>1341</b>	<b>2696</b>	<b>4968</b>	<b>0</b>	<b>0</b>	<b>12984</b>	<b>5066</b>
	<b>Tot Disposal CON</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>433</b>	<b>0</b>	<b>612</b>	<b>1229</b>	<b>696</b>	<b>869</b>	<b>415</b>	<b>3664</b>	<b>0</b>	<b>0</b>	<b>7918</b>	
	<b>G.Total Arising 11-12</b>		<b>0</b>	<b>28</b>	<b>701</b>	<b>2560</b>	<b>1610</b>	<b>2616</b>	<b>4483</b>	<b>2442</b>	<b>3146</b>	<b>4453</b>	<b>9158</b>	<b>0</b>	<b>0</b>	<b>31197</b>	<b>10096</b>
	<b>G.Total Disposal 11-12</b>		<b>0</b>	<b>28</b>	<b>546</b>	<b>716</b>	<b>2295</b>	<b>1901</b>	<b>3637</b>	<b>2570</b>	<b>1865</b>	<b>1298</b>	<b>6245</b>	<b>0</b>	<b>0</b>	<b>21101</b>	
	Arising 11-12(category wise)			Rail >		15545			Cast >		4695		Others >		10957		TARGET_GT
	Disposal 11-12(category wise)			Rail >		9888			Cast >		4288		Others >		6925		43484